

Company Fact Sheet



company:

InMage Systems, Inc.

corporate headquarter:

Santa Clara, CA

regional offices:

North America, United Kingdom,
India

founded:

2002 by visionaries that play a key
role in the storage networking
industry including Kumar Malavalli
and Rajeev Atluri

ceo:

Kumar Malavalli

industry:

Storage management software

solutions:

Scout, vContinuum, ScoutCloud

financial information:

Privately held company

website:

www.inmage.com

Transforming Backup and Disaster Recovery

InMage transforms the ways companies protect and recover two of its major assets - business data and applications - in an environment where they must be continuously accessible and recoverable after simple downtime events or natural disasters.

InMage's unified backup and replication suite addresses both local (backup) and remote (disaster recovery) recovery requirements. It combines key technologies including continuous data protection (CDP), heterogeneous asynchronous replication, application failover/failback and WAN optimization into a unified solution suite. InMage eliminates backup windows, minimizes data loss on recovery, shortens recovery times, improves recovery reliability, and supports long distance DR configurations that can recover to the most recent data states literally within minutes.

InMage Scout

Unified Solution to Protect and Recover Mixed Environments

InMage Scout™ leverages the advantages of disk-based data protection to provide application-aware recovery that can meet remote and/or local requirements. Scout continuously captures data changes in real time as they occur and performs local backup or remote replication simultaneously with a single data stream, thus eliminating the backup window. It offers instantaneous and granular recovery of data locally and enables push-button application level failovers to remote sites with near zero RPO and best-in-class RTO, going above and beyond the protection offered by conventional replication backup and failover automation products alone.

Highlights of Scout include: Sparse Retention and capacity optimization features to minimize target storage requirements; start-to-finish central administration with single GUI: install, backup, replicate and failover; application consistency and automated recovery for key enterprise applications, including Microsoft Exchange, SQL, SharePoint, Oracle-RAC, MySQL, Blackberry Enterprise Server, SAP, and others; support for major enterprise platforms, including Windows, AIX, Linux, VMware, Solaris, XenServer and Hyper-V and others; and replication regardless of storage types and vendors (accommodates heterogeneous servers and storage architectures like DAS, SAN, NAS, iSCSI, and FC).

InMage vContinuum

Simplified Backup and Disaster Recovery for VMware

InMage vContinuum™ leverages the advantages of InMage Scout solely for VMware ESX/vSphere virtual machine (VM) environments offering SMBs a single, cost-effective solution for backup and replication.

Highlights of vContinuum include: elimination of backup windows (data is backed up to disk real-time 24x7); application consistency (on Windows and Linux); long-term data retention on disk; file-level recovery within seconds; optimized utilization of target storage capacity (target VMs are thin provisioned); failover orchestration for multi-tier applications; and non-disruptive, site-level disaster recovery testing. vContinuum is seamlessly upgradeable to Scout to protect both virtual and physical environments.

"InMage replicates our entire VMware environment both locally and remotely, ensuring backup and recovery of our data and most critical applications, Microsoft Exchange and SQL. Additionally, InMage has an outstanding feature set that optimizes storage utilization for backup and recovery."

Ian Steele
Director of IT
Tampa Bay Lightning

"InMage is absolutely the best product for data migration. InMage has simplified a typically enormous task, reducing IT costs, staffing requirements and overall completion time. The product's features and capabilities are some of the most advanced available in the market today."

Kishore Dahlstrom
Systems & Storage Architect
Applied Discovery

"InMage has enabled us to eliminate the pain points of tape backup while shortening RTO and RPO and providing almost instantaneous restores. The InMage implementation of CDP technology radically transforms the unreliable, limited world of tape backup and restore into always-on, real time network protection ensuring the viability of our business systems no matter what. It's an impressive product."

Dave Stackhouse
Director of Information Systems
O'Neil & Associates

ScoutCloud Platform Enabling Quick and Cost-Effective Recovery as a Service

InMage's ScoutCloud™ platform is the most complete and robust offering for MSPs and cloud providers looking to offer best-in-class recovery services. ScoutCloud combines four essential components to enable Recovery as a Service (RaaS): best in class data protection; a comprehensive physical-to-virtual and virtual-to-virtual recovery engine that supports failover/failback for all applications; automated provisioning of virtual machines and associated storage, combined with a full-fledged multi-tenant portal for deployment and management.

ScoutCloud protects any customer server (physical or virtual) and can recover it nearly instantaneously as a virtual machine in the cloud. It bundles P2V with backup and remote replication, delivering true application-consistent data availability and block-level continuous data protection with failover/failback for any application. The provisioning manager automates nearly all aspects of the protection and recovery for VMware-based cloud offerings. The result is protection of both physical and virtual machines that reduces data loss to near zero.

How to Work With Us

InMage focuses on an indirect model, providing solutions to end users worldwide through a network of original equipment manufacturers (OEMs) and channel partners. InMage has key OEM agreements with Hitachi Data Systems (who re-brands InMage technology as Hitachi Dynamic Replicator), Pillar Data, and Xiotech. InMage solutions are available from a variety of channel partners, giving end users the option to purchase recovery solutions from value added resellers that focus on Windows, Linux, Unix, and various vertical markets including financial services, legal services, healthcare, state and local government, and education, among others. MSPs and cloud providers can offer cloud-based recovery to their customers with InMage's ScoutCloud platform. Sungard Availability Services chose the ScoutCloud Platform to help bring the next generation of SunGard's Server Replication services to market. InMage's partners typically combine InMage software with their own hardware and professional services to provide a comprehensive recovery solution targeted to meet customer need.

InMage Recognition and Awards



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